



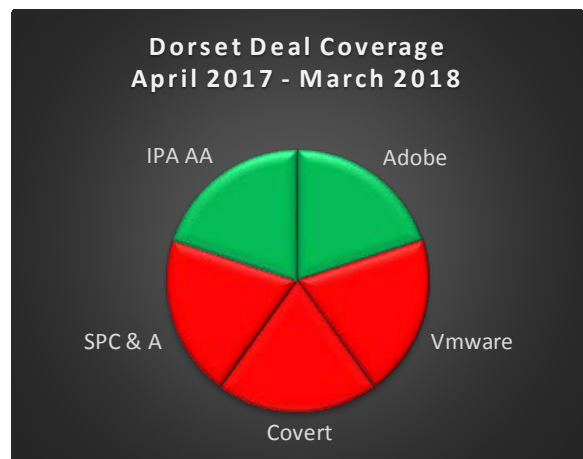
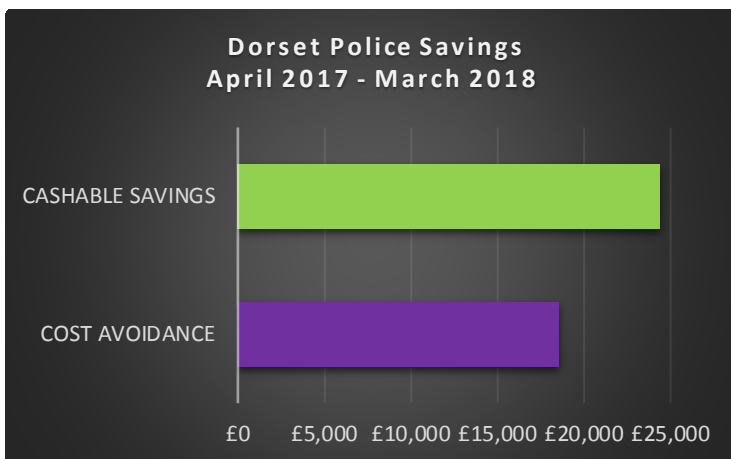
## Force **Benefits Statement**



WE HAVE PLEASURE IN ENCLOSING  
YOUR FORCE BENEFITS STATEMENT

During 2017/18 The Police ICT Company has worked hard through its vendor management service to provide total benefits to UK Policing of around £12.6m. Please refer to the 'Your Local Benefits' section below which relates specifically to Dorset. The figures in this statement have been verified by the Chartered Institute of Public Finance and Accountancy (CIPFA).

### YOUR LOCAL BENEFITS (Dorset)



### UK POLICING BENEFITS

Working in partnership with our national technology partners, for and on behalf of policing, The Police ICT Company aims to deliver end-to-end business benefits. Our emphasis is on creating deals with suppliers that bring both cashable and cost avoidance savings by ensuring that UK Policing is dealt with as a single customer.

#### IBM i2 EXTENSION

The IBM i2 agreement has saved policing more than £10m in total through rollout of additional software. The Police ICT Company has negotiated extra benefits to the original agreement that provide new software capability and additional services funding for IBM Services Support Training and onsite i2 deployment. Costs are confirmed based on current levels for the next four years, at half IBM's standard yearly indexation rate.

#### NETWORK ACCESS OFFERS

Supported by the National Police Technology Council, Crown Commercial Services and the Collaborative Law Enforcement Procurement Programme, we have been working with EE, Vodafone and O2 to finalise arrangements for the launch of a UK-wide price plan. While discussions continue with O2, we have brought forward national network access offers from EE and Vodafone that present opportunities for immediate and significant savings. The Company is currently supporting 18 individual force enquiries providing offer access and cost comparison details.



## UK POLICING BENEFITS (CONTINUED)



## VMWARE ENTERPRISE LICENCE AGREEMENT (ELA)

This ELA is due to run until December 2018. A replacement and expanded ELA proposal has been reviewed and accepted in principle by the Company, to run from December 2018. Procurement via a Delivery Partner is underway. This agreement delivers £1m per year in commercial savings and enhanced benefits beyond anything an individual force could achieve on their own, whilst not removing the ability for any force to continue to operate and manage their estate independently. Thirty forces are currently covered by this ELA.



## SPECIALIST COMPETENCIES AND ASSET MANAGEMENT FRAMEWORK

Established in 2017, with three vendors on the framework - Geoff Smith Associates, JML and Innaxys - this provides an easy to use, compliant, route to market, including direct award for standard off-the-shelf products. Nine forces now have deployed software using the framework, and more are expected via renewals. The framework provides combined efficiency and savings benefits of £168,000.



## IPA/AA

This deal was negotiated with two vendors - Geoff Smith Associates and Equiniti Charter - on behalf of 46 law enforcement agencies across the UK. Estimated internal efficiency savings, negotiated savings and cost avoidances total £816,000.



## THE FUTURE

The National Commercial Board sees the Company as the conduit to deliver identified savings of up to £56m by 2020. In order to deliver these savings, however, policing needs to work collaboratively to understand its strategic approach to procuring ICT in future, whether regionally or nationally.



## CONTACT US

If you, or any of your colleagues, would like to discuss any of the successes detailed here, or opportunities for the future, please contact a member of our Commercial Team.



[enquiries@ict.police.uk](mailto:enquiries@ict.police.uk)



07584 441 843



## ADOBE ENTERPRISE TERM LICENCE AGREEMENT (ETLA)

This agreement was negotiated with a total of 31 police forces signing up to Adobe Acrobat or Creative Suite and means that the forces will get access to the latest software updates as and when they become available at no additional cost. The ETLA provides the most efficient rates in the market (typically 40% below the next best channel), yielding an aggregate annual savings benefit of £1.8m compared to next best channel.



## COVERT MANAGEMENT FRAMEWORK

Established in 2017, with three vendors - Geoff Smith Associates, Equiniti Charter and ABM - this framework provides an easy to use, compliant route to market, including direct award for standard off-the-shelf-products, and mini-tender to the three organisations for bespoke works. All three vendors are governed by the Company's vendor management service, enabling collaborative issue and early risk identification, which otherwise forces would struggle to resource.